



THE JUNIPER FUND

ANNUAL REPORT

2018

Everest Base Camp Trekker meets Mingma Lhamu, mother of Mingma Nuru who died on Mt. Everest in 2014.



MISSION

To support and empower families and communities impacted by the loss of Himalayan high-altitude workers.

Sunset on Everest and Nuptse.
Photo: David Morton

VISION

Himalayan families and communities find stability, become self-sufficient, and thrive.



Kamfuti Sherpa serves her customers a meal in her restaurant. Kamfuti's husband died on Mt. Everest in 2014.

MESSAGE FROM EXECUTIVE DIRECTOR

Dear Friends,

There is power in independence. There is power in financial security. There is power when one finds stability and consistency. These things bring hope, and relief within the heart, mind and soul.

These are a few important things that I have been able to witness in the last 18 months since joining The Juniper Fund as Executive Director. In the multiple trips to Nepal, I have been able to meet our newest families and be part of the conversation that gives them hope in an unknown path that lies ahead of them.

At the same time, I have been able to see many familiar faces of families that have been part of our community for many years. It is truly an honor to be greeted with a hug and receive blessings through numerous khatas, but more importantly, to see the lasting and immeasurable difference we have helped make on the

lives of their families. There still is grief present, but there is also now a community of support and an aura of hope for what is possible.

In our two trips to Nepal this year, our primary focus was on the assessment and effectiveness of our current programs, as well as an evaluation of additional programs that could increase our offering of support to our families in need. Looking into 2019, we'll plan to expand on our current program offerings with creative ways to help individuals, communities, and make an impact on the industry as a whole.

Our mission is only accomplished by generous individual donations. We greatly value the support of our amazing donors.

Namaste,
Christine Hass
Executive Director

YEAR IN REVIEW

Mt. Rainier guide Billy Nugent leads his climbers to the summit of Mt. Rainier.



\$84,000

Amount raised by Mt. Rainier climbers, the largest amount in The Juniper Fund history

\$55,000

Amount raised by first inaugural Everest Base Camp trekkers

\$129,000

Cost of Living grants sent to 43 families in 2018

\$15,000

Total amount granted to help start 7 new businesses

350

Individual donors in 2018

82%

Percentage increase in donations

ADDITIONALLY...

- 91 t-shirts sold in our first apparel campaign
- 4 restaurants started through business grant program
- Business grant provided to start 1 goat farm
- Business grant provided to start 1 liquor shop
- 40 grants provided for vocational training
- Implementation of new accounting system
- Launched Nepal Program Advisory Group with local leaders and influencers in Nepal



Anita Lama with her daughter in front of her business, started with the help of The Juniper Fund business grant program. Anita's husband died on Mt. Everest in 2014.

MAKING A DIFFERENCE

Ang Pasi came running into a teashop in Phakding on a November morning in 2017. Melissa, Christine, and Tsering were on their way into Namche to visit families on their annual trip to the Khumbu. She had heard from her cousin about The Juniper Fund but did not know how to contact them. Her husband had died in the past two months on Dhaulagiri and she was desperate to find a way

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Ang Pasi Sherpa with her youngest son at her restaurant in Kathmandu. Ang Pasi lost her husband in 2017.



Ang Pasi continued...

to get in touch. With her youngest of 3 sons on her back, she told them the story of her husband's death, then handed over a packet that included all the important documents in her life, and asked for help. She did not know how to read. Tsering was quickly able to get the necessary information from the documents and contact the trekking office to confirm the accident. The group then began the process of bringing her into our Juniper Fund family.

Fast forward to October 2018, just one short year later. Christine and Tsering sit in Ang Pasi's restaurant where her two elder sons

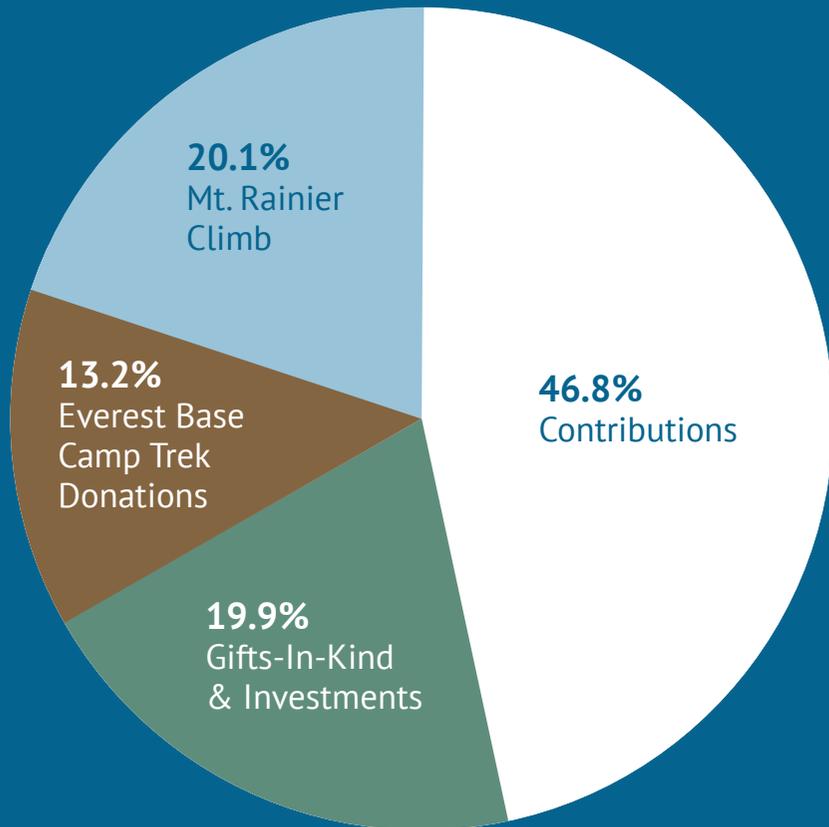
are on a break from school in Kathmandu. Her thriving business on a busy road in Bhouda has a flow of regular patrons and gives her enough money to pay for her children's school, the rent on her business and housing, and her monthly expenses. She has a warm and welcoming smile on her face, and the group enjoys a cup of tea in the establishment that is providing her with a positive future and path to financial stability - her own business.

She has a path forward, and we at the Juniper Fund are honored to walk this path with her.

FINANCIAL OVERVIEW

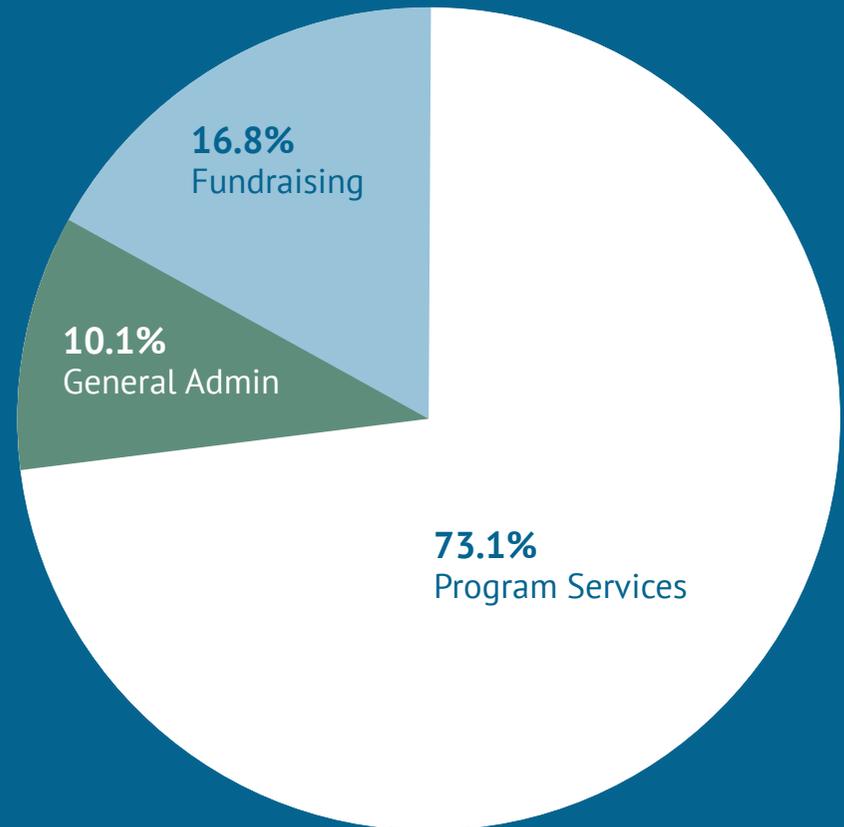
SUPPORT & REVENUE

\$418,419



EXPENSES

\$335,621



WHO WE ARE

BOARD OF DIRECTORS

Melissa Arnot Reid
Founder, President



David Morton
Founder, Secretary



Kevin Duncan
Vice President



Phil Lakin
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Pete Athens
Member



Neil Bradshaw
Member



Diana Kapp
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Karsang Sherpa
Member



STAFF MEMBERS

Christine Hass
Executive Director



Tsering Dolker Sherpa
Nepal Program Manager





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